

Local Market Update through January 2012

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 5.9%

Year-Over-Year Change in
New Listings

+ 44.2%

Year-Over-Year Change in
Closed Sales

+ 10.1%

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

	Thru 1-2011	Thru 1-2012	+ / -	Thru 1-2011	Thru 1-2012	+ / -
New Listings	118	111	- 5.9%	50	46	- 8.0%
Pending Sales	43	62	+ 44.2%	9	21	+ 133.3%
Closed Sales	54	42	- 22.2%	16	15	- 6.3%
Lowest Sale Price*	\$75,000	\$102,000	+ 36.0%	\$89,000	\$147,987	+ 66.3%
Median Sales Price*	\$257,500	\$283,450	+ 10.1%	\$248,500	\$290,000	+ 16.7%
Highest Sale Price*	\$1,060,000	\$749,000	- 29.3%	\$565,000	\$567,000	+ 0.4%
Percent of Original List Price Received*	86.1%	85.8%	- 0.4%	88.3%	83.2%	- 5.8%
Inventory of Homes for Sale	371	341	- 8.2%	359	325	- 9.5%
Months Supply of Inventory	20.4	18.6	- 8.7%	20.1	17.1	- 15.0%

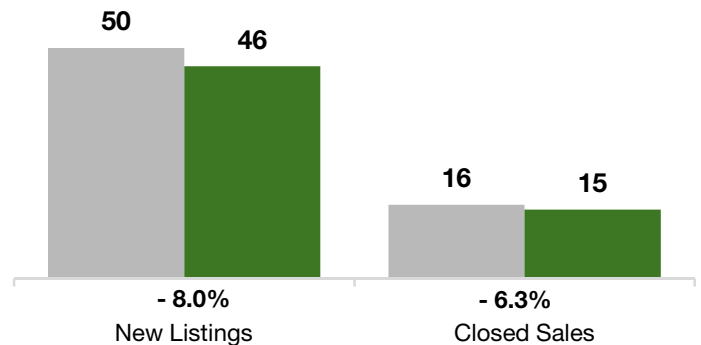
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 1-2011
■ Thru 1-2012

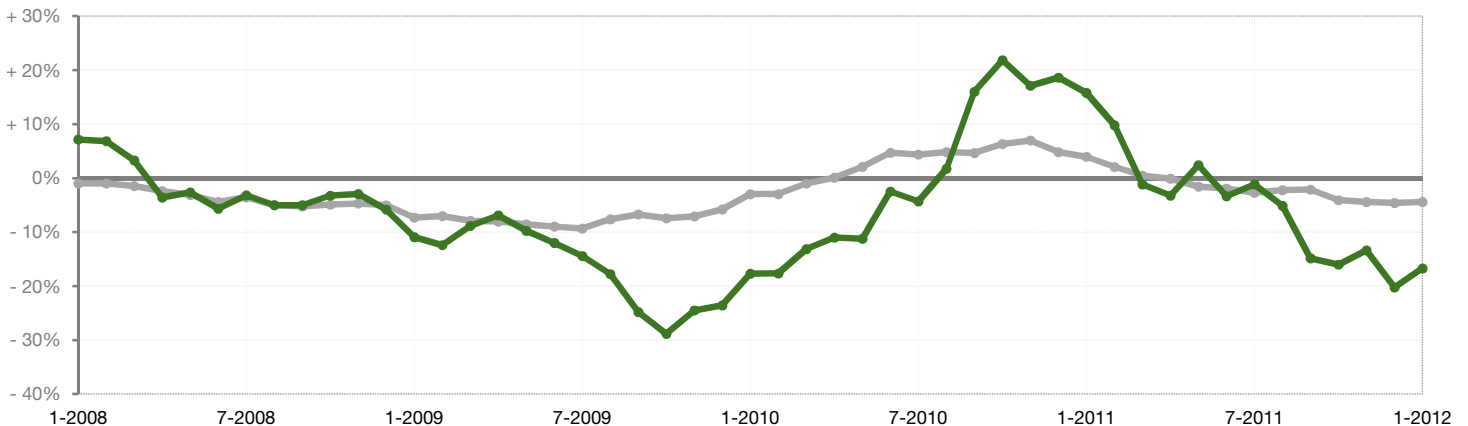
Year to Date

■ Thru 1-2011
■ Thru 1-2012



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 9, 2012. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.